



SECURITYIN30
LIVE WITH ALLEGION

Door opening design changes in
the era of a global pandemic

July 24, 2020

Question & Answer

Q. What is your Copper Alloy product line?

A. We have an early development line in place. Feel free to reach out to one of our sales contacts for more information.

Q. Is there an auto operator for an exterior entrance on a perimeter fence entrance with access control?

A. Yes, however, it depends on the install/application. Some gates can simply be retrofitted with plates to accommodate a single "leaf" opening. There are also auto-gate suppliers that also could provide depending on the application.

Q. Do you see any value in cross marketing our solutions with a company like Cintas?

A. For any of our "partners" we have been starting with co-marketing material. We would likely need to dig deeper to understand the mutual benefit as assume a software provider may be the main link.

Q. Can a CTE be utilized with wave to open?

A. Yes, it can. Wiring diagrams would provide the needed detail for install.

Q. Are there any wireless touchless actuators available? Most of the actuators at my campus are wireless, some of them are hard to switch to hardwire.

A. Yes, some exist on the market today. We are pulling an offering into our line Q3 2020.

Q. Are Allegion products Buy American compliant?

A. Yes, the premium brands are and the Falcon auto is BAA compliant.