



SECURITYIN30
LIVE WITH ALLEGION

The Multifamily Property
Stack

May 21, 2021

Question & Answer

Q. Is there a standard wired/wireless communications protocol being used?

- A. Standard access control at the perimeter and common areas is no different from the systems you are traditionally using to deploying. Both wired and wireless locks are deployed here. For Schlage wireless locks, we are using BLE (Bluetooth Low Energy). At the resident door, we generally see offline locks, Zigbee, Z – Wave, and BLE. Our locks can operate in offline mode as well as BLE.

Q. Would the touring party use their phone to access the building if the PM isn't present? Is that done through an app?

- A. We are seeing more self-guided tours being deployed via an app because of the flexibility of the mobile platform. The app can improve the experience by adding additional information (maps, instructions, information) all in one place. Solutions can also be delivered outside an app but also creates challenges.

Q. What wired & wireless communications protocol is Allegion using?

- A. Our ENGAGE system is deployed in offline mode using no tour with our wireless locks. We can communicate to our locks via a mobile credential using BLE.

Q. Self-Guided Tours and Perimeter Access/Common Access are almost the same?

- A. Perimeter Access is access into the building via perimeter doors. Think main entrance, a parking deck entrance, etc. Common area access includes the gym, social areas, the pool, etc. Having the ability to gain access seamlessly to at least one perimeter door, the common areas and the resident unit enable the ability to deploy a completely seamless self-guided tour.

Q. Are multifamily solutions applicable in senior living?

- A. There are many similarities between the solutions deployed in market rate multifamily and senior living. With that said, we see more online requirements in senior living. We also see additional systems that may be required to health and safety needs.

Q. Does Allegion or one of their partners have one app?

- A. Many of our partners have developed one app solutions. Check out our [multifamily website](#) at multifamily.allegion.com, and then click on [Alliances](#)

Q. What software would be used for the self-guided tours?

- A. Companies like Tour24 and Rently have created a complete front end solution. They then can integrate with Proptech or access control solutions. We have also seen Proptech and access control companies create their own self-guided tour solution that is imbedded in the owner's application.

Q. This is informative, is a copy of this presentation available for my work colleagues?

- A. Yes, a [recording](#) is available for download on the [Security in 30 website](#).