# Allegion Security Integrator Member Program

### Program overview

The Allegion Security Integrator Member Program offers the products, pricing, support and solutions to help your company reach its maximum potential. This approach allows us to strengthen our relationship by concentrating on the mutual market opportunities that exist between Allegion and Security Integrators.

# Program elements

Join the Allegion Security Integrator Member Program and receive benefits such as:

- An extended team member. Support from a dedicated local Integrator Sales Consultant (ISC)
- Training resources at your fingertips. Solution application, selling, management and personal development training courses
- Special support access. Insider access to Allegion pre-sales application and technical support
- Resources to grow your business. Marketing and business development support tools and resources

• One website login. Your individual portal "hub" for access to product and program information

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- Lead generation support. End user and channel relationships, government leads and GSA schedule coordination
- Access to program pricing. Special recommended pricing programs for our Members
- Rewards for product purchases. Get rewarded for products you're already buying with the Allegion Security Integrator Rewards Program



## The value of the rewards program

The Rewards Program is a unique package offered to our Security Integrator Members to earn rewards for purchasing Allegion products. Now, every time you purchase an eligible product from Allegion, you'll earn reward dollars that can be redeemed for gift cards from a variety of merchandisers including Visa, Nike, and Amazon.

It's easy to participate and redeem your rewards dollars! Either utilize our select Partner Wholesalers or Physical Access Control Software Partners to report on your behalf, or submit your own invoices via the rewards program. Those invoices turn into rewards dollars you can view and redeem by logging into the Allegion 360 Portal and clicking on the rewards program tile.

### Next steps

Allegion is excited to provide you with tools and support to help drive your business, and we are committed to building a partnership with your team. There's no contract to sign or annual purchase requirement to join.

Interested in how to get started? Follow these steps to join the Allegion Security Integrator Member Program:

- 1. Contact your local ISC to sign up
- 2. Receive the Allegion welcome packet/emails and online registration details
- 3. Submit invoices
- 4. Receive rewards dollars
- 5. Redeem rewards in rewards mall
- 6. Provide feedback to strengthen the program

#### **About Allegion**

Allegion (NYSE: ALLE) is a global pioneer in safety and security, with leading brands like CISA®, Interflex®, LCN®, Schlage®, SimonsVoss® and Von Duprin®. Focusing on security around the door and adjacent areas, Allegion produces a range of solutions for homes, businesses, schools and other institutions. Allegion is a \$2 billion company, with products sold in almost 130 countries. For more, visit **www.allegion.com.** 



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