Wireless solutions have transformed electronic access control—by reducing the deployment cost and thus increasing reach and enhancing security, convenience and efficiency. Yet many still only associate electronic hardware with exterior or high-security openings. Therefore, it’s important to understand and communicate the value of networked electronic access control to end users.

**Control**
Electronic access control gives end users greater control over every connected opening, which means more command of their facilities as a whole. Users can configure locks, manage access rights and assign schedules from virtually anywhere. And greater control allows facilities to respond quickly in emergency situations.

**Visibility**
Electronic access control provides insights into what’s going on inside the building. Users have access to audit trails and alerts. Real-time data and technology help them manage their facility as well as the staff or occupants within it.

**Convenience**
Customers can deliver a better user experience with electronic access control—especially with the adoption of wireless electronic locks on interior doors. When electronic access control is implemented throughout a facility, a single credential can provide a frictionless experience while users move from one space to the next with ease.

**Key management**
Electronic access control means end users can say goodbye to key management headaches. Electronic credentials provide an additional level of control by mitigating the risks associated with lost or stolen keys. Access rights can be deactivated immediately and new credentials issued in seconds.

**Future growth**
Flexibility is an important feature to consider when discussing electronic devices. Access control will always be needed, but how it’s monitored and the solutions available evolve year after year. Therefore, encourage customers to opt for open systems. An open architecture allows end users’ security solutions to evolve along with advancing technology and the changing needs of their facilities.

**Easy adoption**
Wireless locks complement existing security solutions to extend the benefits of electronic access control deeper in the building. These locks can be tailored to fit varying security needs. Different architectures are available depending on the application, which allows for greater adoption of locks on interior doors as they can be mixed and matched to meet the needs of each opening.

**Deeper connectivity**
Even if your customers aren’t looking for a complete smart building solution today, paint the picture of what’s possible when networked wireless locks are integrated with other sensors and smart devices—from HVAC systems to lighting and beyond. After presenting credentials to access an office, the system knows to turn on the lights and adjust the temperature to the user’s comfortable setting.

**About Allegion**
Allegion (NYSE: ALLE) is a global pioneer in safety and security, with leading brands like CISA®, Interflex®, LCN®, Schlage®, SimonsVoss® and Von Duprin®. Focusing on security around the door and adjacent areas, Allegion produces a range of solutions for homes, businesses, schools and other institutions. Allegion is a $2 billion company, with products sold in almost 130 countries. For more, visit www.allegion.com.