

# Case Study

## Joint Command base

### Landscape

A Joint Command Army and Air Force base in the southern U.S. issued a request for quote (RFQ) on GSA E Buy, the U.S. General Services Administration's private website. The RFQ outlined the need for networked, wireless access control on barracks doors at the base. The system would use magnetic stripe technology and existing CAC/PIV cards issued by the government as ID cards. A specific manufacturer was already specified in the RFQ. However, because government regulation promotes "fair and open competition and/or equal products," the base was open to evaluating other security solutions. Allegion's status as an approved GSA vendor permitted the company to submit an RFQ with an alternative solution to the specifications.

### Desired outcome

The ultimate goal was to integrate door hardware and an access control system that met functionality and budgetary needs on the base.



## Solutions

As an established GSA vendor, Allegion's government team understands the GSA bid process. This knowledge—and a strong partnership with Fairway Supply—provided an opportunity for Allegion to recommend an alternative solution. As a result, the base awarded Allegion the project. The Schlage® AD-401 wireless electronic lock was chosen as the base's security solution for more than 200 doors.

### The AD-401 offers many advantages, including:

- Open architecture platform that integrates with a number of different access control solutions
- Capacity for multiple configurations, depending on the need of the opening
- Easy installation of less than an hour per lock
- Real-time tracking and monitoring of every opening in the network
- Ability to lock down buildings or cut off access quickly if the need arises
- Compliant with HSPD12/ FIPS 201 PIV cards

## Result

The integration of the AD-401 locks was so effective that Allegion became the hardware provider of choice. A month later, the Corp of Engineers (COE) in Huntsville, Alabama contacted the Allegion's government team for assistance with the remaining barracks doors on the base, totaling approximately 3,500 openings.

In the second project, Allegion—along with partners Fairway Supply and Johnson Controls Inc.—specified the following products:

- AD-401 wireless electronic locks
- Schlage mortise locks for the hardware sets
- Everest 29™ key system that prevents duplication without authorization
- Open Options with electronic strikes
- AD-401 PIV FIPS-compliant card readers



## About Allegion

Allegion (NYSE: ALLE) creates peace of mind by pioneering safety and security. As a \$2 billion provider of security solutions for homes and businesses, Allegion employs more than 8,000 people and sells products in more than 120 countries across the world. Allegion comprises more than 25 global brands, including strategic brands CISA®, Interflex®, LCN®, Schlage® and Von Duprin®. For more, visit [www.allegion.com](http://www.allegion.com).