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Kurt Wherley of Schlage Biometrics Awarded NOVAtime’s ‘Vendor Sales Support of the Year’ 2015

“In recognition and appreciation for the level of support provided (NOVAtime) independent dealer channel”

CARMEL, Ind. (June 1, 2016) – At the 2016 NOVAtime Encounters Business Conference Awards Banquet in Las Vegas, Schlage National Account Manager of Time and Attendance Kurt Wherley was recently recognized with the “Vendor Sales Support of the Year” award. The conference was held April 20-22 at the Aria Resort and Casino.

NOVAtime has been a Schlage promoter for 13 years, selling its products along with the Schlage GT-400 biometric HandPunch terminal through an independent dealer channel. Wherley was acknowledged for his persistent hands-on approach and working relationship with the NOVAtime independent dealer channel.

“We have worked with Schlage for well over a decade and they have continually embodied the attributes of a valuable product manufacturer,” emphasized NOVAtime Vice President of Business Development Brian Meharry. “They are responsive and professional in promoting our systems.”

“NOVAtime and its network of superior dealers add a level of versatility to our product line,” said Wherley. “With the support of its dealers, we’re able to demonstrate the convenience of using a biometric hand reader to our customers like never before. By combining the convenience of the NT7000 Workforce Management suite and the simplicity of the GT-400P, customers quickly realize the benefits of eliminating buddy-punching and an increase in the accuracy of time entry.”

The biometric reader ensures payroll accuracy by simply requiring each employee to be present; no cards or other credentials are needed. With the Schlage HandPunch reader, losses due to “buddy-punching” are eliminated. According to the American Payroll Association, this practice costs companies 5-7 percent in payroll costs.

On average, 19 percent of employees admit they have buddy-punched at least once in the past year, and 74 percent of all companies report they have experienced a loss from buddy-punching.

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