Prempoint, Schlage provide realtors next-gen keyless access control to eradicate lockbox issues

Leading industry brands unveil integration with secure, real-time app to eliminate traditional lockbox security issues like key theft, loss or duplication

Nov. 3, 2016, Orlando, FL: Prempoint Inc. will launch at the National Association of Realtors (NAR) Conference & Expo, Nov. 4-7, the integration of its real-time messaging and access control app with Schlage® Control™ Smart Locks that eradicates security problems inherent to all lockboxes. The Prempoint® app, when combined with Schlage Control Smart Locks, gives realtors and property managers a keyless access management system to securely control access to listings, rentals or vacation properties. This technology eliminates the need for traditional or digital lockboxes and the security issues inherent to both like key theft, loss or unauthorized duplication.

The Prempoint app with Schlage products also provides improved aesthetics when compared to traditional lockboxes and eliminates the security risk of a visual indicator that a home is unoccupied. Further, the ability to remotely grant and revoke access at any time provides realtors more efficient access management for property showings, maintenance, tenants and vacation renters without the need to be on-site. Easy URL integration with MLS and scheduling systems promotes more convenient communications and access for all parties involved.

“Integrations like this provide realtors with added flexibility for their properties while improving security,” said Ann Matheis, Schlage marketing director, multi-family. “The combination of Prempoint and Schlage Control Smart locks provides realtors with one of the most innovative and versatile solutions on the market. The functionality of the app adds value to our product line while continuing to ensure the highest level of security for unoccupied homes.”

Matthew Hartley, CEO and co-founder of Prempoint adds, “This partnership with an industry stalwart like Schlage will help us reach realtors and property managers committed to providing the highest levels of advanced digital security, delivering the best possible customer service and eliminating the concerns their homeowners have about traditional lockbox technology. With our partnership with Schlage, we feel we are the most secure, aesthetically-pleasing and leading alternative to lockboxes.”

The app also enables comprehensive communications with sellers, buyers, renters and vendors and is a storehouse for real estate documentation like photos, videos, work-orders, sales or rental agreements. The real estate industry can also leverage aggregate demographic and psychographic data collected from widespread use of the Prempoint system. This data aids realtors in learning more about seller, buyer, tenant, renter and vendor behaviors that impact the industry. For a demonstration of the technology, visit Prempoint at the expo, Booth #176 or https://vimeo.com/prempoint/subscribe-urls.

As a smart and stylish leader in door hardware, Schlage’s Control Smart Lock is available in multiple designs and finishes to complement other hardware in the home and enhance the styling of the property. Two styles, the Greenwich and Addison styles, will offer Satin Nickel, Aged Bronze, Matte Black, Satin Chrome and Bright Chrome finish options. To learn more about Schlage smart locks, please visit www.Schlage.com/Multifamily.

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About Prempoint Inc.
Prempoint is the developer of the most comprehensive, secure and easy-to-use messaging, access control, and business automation tool available for a range of professionals including realtors and property managers both residential and commercial. Access management for properties using Bluetooth-enabled locks is just the beginning for Prempoint. In the future, any device connected via the Internet of Things (IoT), like appliances, vehicles and more will be managed via the Prempoint® app. For more, visit www.prempoint.com

About Allegion™
Allegion (NYSE: ALLE) is a global pioneer in safety and security, with leading brands like CISA®, Interflex®, LCN®, Schlage®, SimonsVoss® and Von Duprin®. Focusing on security around the door and adjacent areas, Allegion produces a range of solutions for homes, businesses, schools and other institutions. Allegion is a $2 billion company, with products sold in almost 130 countries. For more, visit www.allegion.com.

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